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ABSTRACT

The New Careers concept involves helping the disadvantaged to help themselves, by offering them entry level jobs with the opportunity for advancement to the professional level. A definite hierarchy is established, with specific tasks and educational requirements defined for each level, and with the necessary training made available during the work day. This annotated bibliography is intended to update existing bibliographies rather than provide a comprehensive coverage of New Careers literature. Included in the paper is a listing of several sources of information on the New Careers program. A companion publication is available as ED 038 514. (BH)

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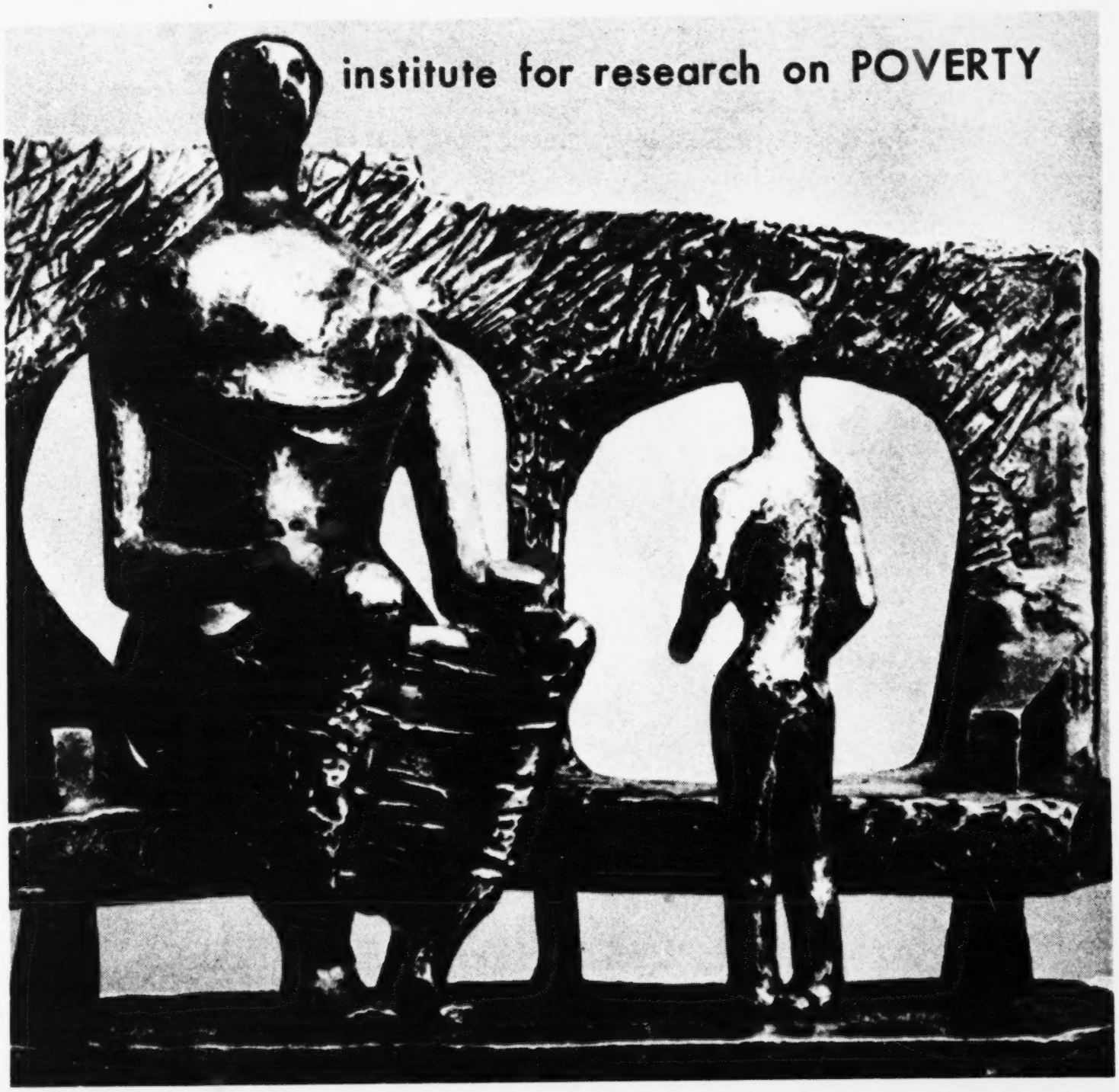

N E W C A R E E R S : Information Sources and Bibliography

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THE UNIVERSITY OF WISCONSIN

August, 1969

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INTRODUCTORY NOTE

This bibliography is issued as a companion publication to "Paraprofessionals, Subprofessionals, and Nonprofessionals: a Selected, Annotated Bibliography," edited by Colin Cameron and Virginia Wolters. The two publications try to indicate a distinction between the broad area of para- and subprofessional training and the more explicit concept of "New Careers" as defined by the U.S. Dept. of Labor program.

It is not intended to be a comprehensive coverage of New Careers literature; rather, it attempts to update existing bibliographies and to present sources which will perhaps open new avenues of approach to New Careers.

Virginia Wolters
Colin Cameron

NEW CAREERS
INFORMATION SOURCES

1. Antioch College
   New Careers Program
   Yellow Springs, Ohio 45387

2. Bay Area Social Planning Council
   Contra Costa City Office
   2717 N. Main
   Suite 9
   Walnut Creek, California 94596

   Publishes Technical Monographs.

3. OEO Training and Development
   Center
   C/O San Fernando Valley State
   College
   18111
   Nordhoff Street
   Northridge, California 91234

   Issues Career Ladder Newsletter.

4. Institute for Local Self-Government
   Hotel Claremont
   Berkeley, California 94705

5. National Education Association
   Dept. of Audio-Visual Instruction
   1201 - 16th N.W.
   Washington, D.C.

   Instructional

6. Multi-Purpose Training Center
   University of Oklahoma
   Norman, Oklahoma 73069

7. National Council for New Careers
   Box 2081
   Pittsburgh, Pa. 15230

8. National Institute for New Careers
4301 Conn. Ave.
Washington, D.C. 20001

also called

Publishes New Careers Perspectives - reprint series.

8. New Careers Development Program
University Research Corporation
1424 - 16th St., N.W.
Washington, D.C. 20036
(Also 1425 N. Street, N.W.)

9. New Careers Development Center
New York University
236 East Building
New York, New York 10003

Publishes Social Policy Notes.

10. New Careers Development Organization
1013 Harrison Street - Rm. 203
Oakland, California 94607

Administration of Justice

11. New Careers Research
209 Clay School
University of Minnesota
Minneapolis, Minnesota 55455

12. New Careers Training Laboratory
134 - 5th Ave.
New York, New York

Conducts Monthly Training Cycles for New Careers Personnel.

13. New York University
School of Education
Division of Physical Education,
Health and Recreation
New York, New York 10003

Recreation for ill, disabled and aged.

14. YMCA of Metropolitan Chicago
19 South La Salle
Chicago, Illinois 60603

Social Service

15. U.S. Dept. of Labor
New Careers Program
U.S. Training and Employment Service (USES)
Washington, D.C. 20210

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EDUCATION

Bowman, Garda W. and G.J. Klopf
NEW CAREERS AND ROLES IN THE AMERICAN SCHOOL. Bank State College of Education. New York, New York.
256 p., 1968, free from OEO

Based on analyses of 15 demonstration programs and analyses in depth of 5 continuing programs.

Greenberg, Barry
REVIEW OF LITERATURE RELATING TO USE OF NONPROFESSIONALS IN EDUCATION (1942-67). New York, New Careers Development Center.
17 pgs., 1967, free from source cited.

Klopf, Bowman and Joy (Bank State College)
A LEARNING TEAM: TEACHER AND AUXILIARY. Bureau of Educational Personnel, USOE, Washington, D.C. 20202.

New Careers Institute - U.R.C. (Washington, D.C.)
TEACHER'S AIDE PROGRAM: RESEARCH REPORT. Minneapolis, Minnesota. New Careers Perspectives, no. 1.

New York University
NEW CAREERS DEVELOPMENT CENTER. New Careers Guide for Trainees of Education Auxiliaries. From NCDC.
196 pgs., no date given, $3.50 from source cited.

Riessman, Frank and Alan Gartner
INSTRUCTIONAL AIDE: NEW DEVELOPMENT. Social Policy Notes No. 5. New York, New York University, New Careers Development Center.
13 pgs. and footnotes, January, 1969.

HEALTH

Fishman, Jacob R. and John Mc Cormick
MENTAL HEALTH WITHOUT WALLS - COMMUNITY MENTAL HEALTH IN THE GHETTO. New Careers Perspectives -- published by New Careers Institute, University Research Corporation, Washington, D.C. Reprint series #4.
19 pgs., January, 1969, free from source cited.

HEALTH (Continued)

Lynton, Edith F.
NEW CAREERS POTENTIALS IN HEALTH: BEYOND THE HOSPITAL. New York University, New Careers Development Center, Washington, Square Campus, New York.
Mimeo, 10 pgs., 1968, $0.50 from source cited.

Descriptors: Nursing Homes; Clinics, Home Care.

Mobilization for Youth
NEW OCCUPATIONS DEMONSTRATION PROJECT, NEW HEALTH OCCUPATIONS PROGRAM --- OUTLINE OF TRAINING CURRICULUM FOR SOCIAL HEALTH TECHNICIANS. New York Mobilization for Youth. (214 E. 2nd St., New York, New York 10009).
72 pgs., January, 1967, free from source cited.

Includes ----- Guide for on-job training of supervisors and trainer's activity report.

HUMAN SERVICES

Blauner, Robert and Anatole Shaffer
NEW CAREERS AND THE PERSON. Walnut Creek, California. Contra Costa Council of Community Services. Order from Contra Costa Council of Community Services, 2717 N. Main Street, Walnut Creek, Calif. 94596. Publication #116.
57 pgs., 1967, $1.00 from source cited.

Developed as part of Richmond Community Development Project.

Cohen, Audrey C.
COLLEGE FOR HUMAN SERVICES: MODEL FOR INNOVATION IN URBAN HIGHER EDUCATION. New Careers Perspectives --- published by New Careers Institute, University Research Corporation, Washington, D.C. Reprint series.
25 pgs., March, 1969.

Fishman, Jacob R.
COMPREHENSIVE BIBLIOGRAPHY ON NEW CAREERS AND THE USE OF SUB-PROFESSIONALS IN HUMAN SERVICES. By J.R. Fishman and A. Pointer. Washington, D.C., U.S. Dept. of Labor.
Appendix C pgs. 37-50, 1967? free from source cited. (Reference date from 1958-67).

Gartner, Alan
DO PARA-PROFESSIONALS IMPROVE HUMAN SERVICES?: A 1ST CRITICAL APPRAISAL OF THE DATA. New Careers Development Center, New York University, New York.
47 pgs., 1969, $1.50 from source cited.

Goldberg, Gertrude
JOB AND CAREER DEVELOPMENT FOR THE POOR: HUMAN SERVICES. (Perspectives 2) New Career Perspectives --- published by New Career Institute, University Research Corporation, Washington, D.C. Reprint series.
5 pgs., December, 1968.

Joint Commission on Correctional Manpower and Training
OFFENDERS AS A CORRECTIONAL MANPOWER RESOURCE. 1522 K. St., N.W., Washington, D.C.
103 pgs., 98-102 pgs., 1968, Free from source cited.

Appendix C is bibliography on New Careers and the Non-Professionals in Human Services.

New Careers, New York University Development Center
DEVELOPMENT OF EDUCATIONAL PROGRAMS FOR NEW CAREERS IN RECREATION SERVICES FOR THE DISABLED. 1ST ANNUAL REPORT, 1968-69. New York University, School of Education, Washington Square Campus, New York.
69 pgs., 1968-69.

Nixon, Russell A.
VOCATIONAL REHABILITATION AND NEW CAREERS. New Career Perspectives ---- published by New Careers Institute, University Research Corporation, Washington, D.C. Reprint Series #3.
34 pgs., January 1969.

Paniagua, Lita and V.C. Jackson
ROLE PLAY IN NEW CAREERS TRAINING TECHNIQUE FOR DEVELOPING PARA-PROFESSIONAL - PROFESSIONAL TEAMWORK IN HUMAN SERVICE AGENCIES. 1968. New York University, School of Education, New Careers Training Lab, New York.
50 pgs., 1968, $2.50 from source cited.

Parker, Glenn M.
NEW CAREERS IN PUBLIC WELFARE: CREATIVE POSSIBILITIES AND SOME PROBLEMS. Trenton, New Jersey: Glenn M. Parker, Training Chief.
Mimeo, 12 pgs., 1967.

Ideas from a speech at the New Jersey Community Action Training Institute.

Pointer, Anis Y.
NEW CAREERS: ENTRY-LEVEL TRAINING FOR THE HUMAN SERVICE AIDE. By A.Y. Pointer and J.R. Fishman, University Research Corporation, Washington, D.C.
28 pgs., 1968, free from source cited.

This manual describes the basic processes involved in conducting entry training for human service aides in a new career training program.

Rosenberg, Janet
BREAKFAST - 2 JARS OF PASTE: TRAINING MANUAL FOR WORKERS IN HUMAN SERVICES. Cleveland, Ohio, Cleveland College, Case Western Reserve University. (Funded by the U.S. Office of Economic Opportunity).
117 pgs., 1969.

Schatz, Eunice
NEW CAREERS: GENERIC ISSUES IN THE HUMAN SERVICES. Sourcebook for trainers by E. Schatz and others. University Research Corporation, Washington, D.C.
68 pgs., 1967? free from source cited.

Suggestions to aid the development of job training programs; emphasized general, broad-based training and the need for realizing the socio-economic background of the world of work.

Schmais, Aaron
IMPLEMENTING NON-PROFESSIONAL PROGRAMS IN HUMAN SERVICES. Manpower training series. Center for Unemployed Youth --- Graduate School of Social Work, New York University, New York. Monograph, i.e. #2.
83 pgs. including bibliography, 1967, $1.00 from source cited.

ORGANIZATION AND DEVELOPMENT OF PROGRAMS

Brandt, Ronald S.

COSTS AND BENEFITS OF MINNEAPOLIS NEW CAREER PROGRAM. (Extracted by R. Frank Folk from original paper) New Careers Research, Minn., General College and Minnesota Center for Sociological Research.

Mimeo, 6 pgs., 1968, free from source cited.

Fishman, Jacob R., et al.

POSITION DESCRIPTIONS: SOURCEBOOK FOR TRAINERS. New Careers Manual, published by U.R.C., New Careers Development Program, Washington, D.C.

184 pgs., 1968?

Fishman, Jacob R.

PROCEDURAL GUIDE FOR PROGRAM DEVELOPMENT IN NEW CAREERS. By J.R. Fishman and S. Terris. Washington, D.C. University Research Corporation, 1968.

40 pgs., 1968, free from source cited.

Besides detailed explanation of New Career Programs this has a excellent bibliography.

Gould, Richard

GUIDE TO FUNDING NEW CAREER PROGRAMS. Revised Edition. New Career Development Center, New York University, New York. 10003.

123 pgs., 1969, $3.50 from source cited.

Institute for Local Self-Government. Berkeley, California

IMPLEMENTATION TACTICS: CONCLAVE PROCEEDINGS.

66 pgs. and appendices, 1969, free from source cited.

Klein, William

NEW CAREERS: MANUAL OF ORGANIZATION AND DEVELOPMENT. By W. Klein and others. Washington, D.C. University Research Corporation, 1968.

15 pgs., 1968, free from source cited.

Discusses overall design, recruitment selection of trainees, job development, training programs, techniques and curriculum as well as training of instructors and supervisors.

ORGANIZATION AND DEVELOPMENT OF PROGRAMS (Continued)

Osipow, Samuel H.
THEORIES OF CAREER DEVELOPMENT. New York Appleton - Century Crafts, 1968.
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Paniagua, Lita and Richard Gould
INSTRUMENTED TRAINING: TOOL FOR DEVELOPING TEAMWORK IN NEW CAREERS AGENCIES. New Career Development Center, New York, New York University.
41 pgs., no date, $1.50 from source cited.

Pruger, R. and Specht, H.
ESTABLISHING NEW CAREERS PROGRAMS: ORGANIZATIONAL BARRIERS AND STRATEGIES. (From Social Work , volume 13, October, 1968, pgs. 21-32).

Deals with professional resistance to new careers, i.e., the displacement of goals, where methods tend to become more important than goals, and nontraditional training of new careerist not palatagel to professionals.

Rosen, Sumner M.
CREDENTIALS - 2 STRATEGIES. Social Policy Notes #6. New York, New York University, New Careers Development Center.
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Southern Regional Council Education Board
NEW CAREERS AND CURRICULUM CHANGE: REPORT OF A CONFERENCE ON CURRICULAR CHANGE IN THE TRADITIONALLY NEGRO COLLEGE FOR NEW CAREERS OPPORTUNITIES. Atlanta, Georgia, 30313. (Not only federal new careers).
61 pgs., 1968, free from Southern Regional Education Board, 130 - 6th Street, N.W.

Weber, George H. and Palmer, Diane
NEW CAREERS --- PROBLEMS AND PITFALLS. (In American Education, volume 5, number 4, April, 1969, pgs. 26-8).

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American Association of Jr. Colleges
URBAN GOVERNMENT MANPOWER AND THE AMERICAN JUNIOR COLLEGE. American Association of Junior Colleges, 1315 - 16th N.W. Street, Washington, D.C. 20036.
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Misner, Gordon E.
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70 pgs., 1967, $1.25 from source cited.

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NEW CAREERS IN PUBLIC WELFARE: CREATIVE POSSIBILITIES AND SOME PROBLEMS. Address, New Jersey Community Action Training Institute, Trenton, New Jersey.
Mimeo, 12 pgs., 1967, free from source cited.

White, Leslie R.
NEW CAREERS IN LOCAL GOVERNMENT. Berkeley, California, Institute for Local Self-Government. Also New Careers Bibliography. Sample Ladders.
124 pgs., 1969, free from source cited.

Job analysis guide lines --- not only federal new careers, but local activities. (Accompanying document, Local Government New Career).

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Davis, C., et al.
INSTITUTE ON NEW CAREERS: SUMMARY REPORT. (Held at Arlie House, Warrenton, Virginia, 1968,and sponsored by USDL and HEW). By New Careers Development Program, University Research Corporation.
8 pgs., 1968, no price.

Denham, William H. and E.O. Shatz
IMPACT OF INDIGENOUS NON-PROFESSIONAL ON THE PROFESSIONAL ROLE. New Careers Perspectives -- published by New Careers Institute, University Research Corporation, Washington, D.C. Reprint series #9.
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Carper, J.W.
NON-PROFESSIONAL IN EXPERIMENTAL AND DEMONSTRATION PROJECTS. Prepared for U.S. Office of Economic Opportunity, Washington, D.C., Community Programs and Training Consultants, Inc.
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THE HARVARD STUDIES IN CAREER DEVELOPMENT. Cambridge, Massachusetts.
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Wayne State University
JOB DEVELOPMENT FOR HARD-TO-EMPLOY. Available from U.S. Department of Labor, Manpower Administration.
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Document is especially on the needs of concentrated employment programs. (CEP).

Knoell, Dorothy M.
ARE OUT COLLEGES REALLY ACCESSIBLE TO THE POOR? New Careers Perspectives --- published by New Careers Institute, University Research Corporation, Washington, D.C. Reprint series #5.
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Based on a study of 105 persons who left Minn. New Careers Program.

Oakland Redevelopment Agency
NEW CAREERS EVALUATION.
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Question - Can new careers solve manpower needs thru employment of disadvantaged? Sample Questionnaire and background information.

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NEW CAREERS: REAL JOBS AND OPPORTUNITY FOR THE DISADVANTAGED. (includes a sample New Careers "Ladders"). Public Affairs Pamphlet 427-125. New York, Public Affairs Committee, Inc., New York. 381 Park Ave., New York 10016.
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